

# Reducing Contract Risk: You Can Do It!

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This session is designed for all municipal workers, including public buyers who want an in-depth perspective on the legal and risk management aspects of contract management. Topics include:

## Why You Should Attend:

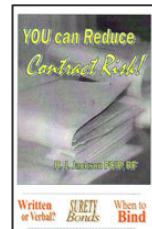
When you are buying goods and services you need many more tools than buying and management expertise. Understanding the risks inherent in contracting will help you avoid complications that will give you headaches that can easily exceed the cost of the purchase.

Whether you are an experienced manager or new to purchasing, this session provides understandable explanations of contract management tips and techniques. addresses a wide range of contracting issues important to you on a daily basis.

## This Workshop will Include:

- Written vs. verbal contracts
- Negotiating strategies
- Employee authority to bind the corporation
- Risk transfer language, including hold harmless and indemnity clauses
- Additional insured status and certificates of insurance
- An opportunity to test your knowledge and develop skills

**Bonus:** Every attendee will receive a copy of the handy reference guide  
“*You can Reduce Contract Risk*”.



## Your Presenter:

Joy Jackson, FCIP, RF, is a professional risk manager based in London, Ontario. She has extensive experience in insurance and risk management in the private and public sectors. Upon entering the public sector she took on challenges such as altering municipal priorities, shortage of insurance markets options, loss of experienced workers, evolving technology and growing citizen expectations. Through her experience with these issues, she developed an ability to identify new, innovative ways to respond to managing public sector risk.

Since 2002, Joy has developed a consulting business, provided training in risk management practices and written several publications on risk management topics affecting the public and non-profit sectors.



*Risk Management Specialists*

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